

Financial Statements

June 30, 2019

(With Independent Auditors' Report Thereon)

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Independent Auditors' Report

The Board of Directors Childcare Resources of Indian River, Inc.:

We have audited the accompanying financial statements of the Childcare Resources of Indian River, Inc., which comprise the statement of financial position as of June 30, 2019, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Childcare Resources of Indian River, Inc. as of June 30, 2019, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.



Report on Summarized Comparative Information

The prior year summarized comparative information presented herein has been derived from the Organization's June 30, 2018 financial statements and, in our report dated October 16, 2018, we expressed an unqualified opinion on those financial statements.

Emphasis of Matter

As discussed in note 2 to the financial statements, in 2019 the Organization adopted new accounting guidance ASU 2016-14. Our opinion is not modified with respect to this matter.

MORGAN, JACOBY, THURN, BOYLE & ASSOCIATES, P.A.

October 16, 2019

Statement of Financial Position

June 30, 2019 (with summarized information as of June 30, 2018)

<u>Assets</u>	<u>2019</u>	<u>2018</u>
Current assets: Cash and cash equivalents Grants receivable (note 8) Accounts receivable Prepaid expenses	\$ 500,060 528,417 124,928 13,274	570,252 57,918 78,672 7,554
Total current assets	1,166,679	714,396
Endowment investments (note 4) Assets held for capital projects (note 5) Property and equipment, net (note 6) Other assets	535,278 429,072 1,065,454 7,599	511,501 65,636 1,135,749 7,599
Total assets	\$ <u>3,204,082</u>	<u>2,434,881</u>
Liabilities and Net Assets		
Current liabilities: Accounts payable and accrued expenses Prepaid tuition fees and deposits Deferred revenues	66,831 15,025 4,000	74,258 10,377 4,000
Total current liabilities	85,856	88,635
Commitments (note 9)		
Net assets: Without donor restrictions With donor restrictions (note 8)	1,518,876 1,599,350	1,659,963 686,283
Total net assets	3,118,226	2,346,246
Total liabilities and net assets	\$ <u>3,204,082</u>	<u>2,434,881</u>

Statement of Activities

Year ended June 30, 2019 (with summarized information for the year ended June 30, 2018)

		With Donor	All Funds	
Revenues and other support:	Restrictions	Restrictions	<u>2019</u>	<u>2018</u>
Contributions	\$ 376,917	157,486	534,403	447,443
Grants (notes 7 and 8)	694,601	995,954	1,690,555	750,703
Endowment	_	10,000	10,000 7,510	_ 713
Capital campaign	- 340,948	7,510 -	340,948	313,355
Program fees Special events, net of direct costs of	340,340		340,540	313,333
\$31,968 and \$32,095, respectively	145,179	_	145,179	145,170
Lease revenue	12,000	_	12,000	12,000
Investment income	622	25,347	25,969	$\frac{11,945}{1,681,329}$
Net assets released from donor	1,570,267	1,196,297	2,766,564	1,081,329
restrictions (note 8)	283,230	(283,230)		
, ,				1 (01 220
Total revenues and other support	<u>1,853,497</u>	913,067	2,766,564	<u>1,681,329</u>
Expenses and losses:				
Program services: Child care	374,792	_	374,792	353,210
Education Center	1,142,052	_	1,142,052	1,007,194
Family support	49,626	_	49,626	53,760
Outreach	116,795		$\frac{116,795}{1,692,265}$	$\frac{153,616}{1567,780}$
Total program services	<u>1,683,265</u>		1,683,265	1,567,780
Supporting services:				
Management and general	138,700	_	138,700	122,540
Fund raising	<u>168,400</u>		$\frac{168,400}{307,100}$	$\frac{152,989}{275,529}$
Total supporting services	307,100		_307,100	
Total expenses	1,990,365		<u>1,990,365</u>	<u>1,843,309</u>
Loss on disposal of fixed assets	4,219		4,219	
Total expenses and losses	1,994,584		1,994,584	<u>1,843,309</u>
Change in net assets	(141,087)	913,067	771,980	(161,980)
Net assets at beginning of year	1,659,963	686,283	2,346,246	<u>2,508,226</u>
Net assets at end of year	\$ <u>1,518,876</u>	<u>1,599,350</u>	<u>3,118,226</u>	<u>2,346,246</u>

Statement of Functional Expenses

Year ended June 30, 2019 (with summarized information for the year ended June 30, 2018)

		Program Services				
		Childcare	Education <u>Center</u>	Family Support	Outreach	<u>Total</u>
Salaries Employee benefits Payroll taxes Health insurance Total employee expenses	\$	42,335 831 3,218 3,643 50,027	671,317 3,562 51,033 99,134 825,046	31,615 565 2,404 3,071 37,655	28,683 501 2,181 2,786 34,151	773,950 5,459 58,836 108,634 946,879
Advertising and marketing Center costs Contract services Dues and subscriptions Fees		311,793 - 451	6 - 7,152 -	- - 337 -	- - 306 -	6 311,793 - 8,246 -
Insurance Meeting support and supplies Education Center supplies Other Postage	ž	483 8,939 - - -	20,142 - 86,758 2,108 -	457 - - - -	153 - - - -	21,235 8,939 86,758 2,108
Printing and publications Professional development Professional fees Psychological support Rent		- - - - 642	3,153 2,671 - - 41,381	33 - 8,192 720	194 81,859 - - -	3,380 84,530 - 8,192 42,743
Repairs and maintenance Supplies Telephone Travel Utilities		297 - 25 194 276	42,142 - 9,306 3,078 17,772	333 - 29 145 309	_ _ _ 132 _	42,772 - 9,360 3,549 18,357
Volunteer recognition		$\frac{404}{373,531}$		- 48,210	<u> </u>	$\frac{404}{1,599,251}$
Depreciation		1,261	81,337	1,416		84,014
Total expenses	\$	<u>374,792</u>	<u>1,142,052</u>	<u>49,626</u>	<u>116,795</u>	<u>1,683,265</u>

Supp	orting Service	es	Tota	ls
Management and General	Fund <u>Raising</u>	<u>Total</u>	<u>2019</u>	<u>2018</u>
\$ 50,907 1,068 3,870 <u>4,285</u> 60,130	124,042 1,586 9,429 <u>9,143</u> 144,200	174,949 2,654 13,299 <u>13,428</u> 204,330	948,899 8,113 72,135 <u>122,062</u> 1,151,209	825,379 8,264 62,057 87,093 982,793
618 - - 542 4,683	1,085 - - 1,321 -	1,703 - 1,863 4,683	1,709 311,793 — 10,109 4,683	3,681 297,911 4,490 7,139 5,142
4,317 - 445 948 1,444	1,123 - - - - 1,444	5,440 - 445 948 2,888	26,675 8,939 87,203 3,056 2,888	27,227 7,323 78,800 2,836 1,652
3,668 - 31,579 - 5,453	12,359 - - - - 1,150	16,027 - 31,579 - 6,603	19,407 84,530 31,579 8,192 49,346	16,674 125,820 31,018 18,989 38,199
2,523 8,842 216 233 2,341	533 - 45 569 494	3,056 8,842 261 802 2,835	45,828 8,842 9,621 4,351 21,192	45,268 9,643 9,256 4,322 26,476
	1,817 166,140	1,817 294,122	$\frac{2,221}{1,893,373}$	$\frac{889}{1,745,548}$
10,718	2,260	12,978	96,992	97,761
\$ 138,700	<u>168,400</u>	307,100	1,990,365	<u>1,843,309</u>

Statement of Cash Flows

Year ended June 30, 2019 (with summarized information for the year ended June 30, 2018)

	<u>2019</u>	<u>2018</u>
Cash flows from operating activities: Change in net assets Adjustments to reconcile change in net assets to net cash used by	\$ 771,980	(161,980)
operating activities: Contributions restricted to capital projects Contributions restricted for endowment Endowment earnings Depreciation expense Loss on disposal of fixed asset	(419,607) (10,000) (25,347) 96,992 4,219	(713) - (11,625) 97,761 -
(Increase) decrease in: Grants receivable Accounts receivable Prepaid expenses	(470,499) (46,256) (5,720)	(15,237) (63,896) 1,054
Increase (decrease) in: Accounts payable and accrued expenses Prepaid tuition fees	(7,427) 4,648	38,779 2,012
Net cash used by operating activities	<u>(107,017</u>)	(<u>113,845</u>)
Cash flows from investing activities: Investment in endowment Decrease in cash held for capital projects Increase in cash held for capital projects Proceeds on sale of property and equipment Purchase of property and equipment	1,570 1,269 (24,460) 1,091 (32,007)	(300,000) 9,475 - - (27,716)
Net cash used by investing activities	(52,537)	(318,241)
Cash flows financing activities: Contributions received and restricted for capital projects Contributions restricted to endowment	79,362 10,000	244,283
Net cash provided by financing activities	89,362	244,283
Net decrease in cash and cash equivalents	(70,192)	(187,803)
Cash and cash equivalents at beginning of year	570,252	<u>758,055</u>
Cash and cash equivalents at end of year	\$ 500,060	570,252

Noncash investing and financing activities:

During 2019, the Organization received a grant award of \$385,437 for capital projects, which is included in assets held for capital projects.

Notes to Financial Statements

June 30, 2019

(1) Organization

Childcare Resources of Indian River, Inc. is a not-for-profit organization formed in July 1994. The Organization receives grants and contributions from governmental entities, charitable foundations, organizations, and individuals in Indian River County, Florida. The Organization assists working families with pre-school aged children by contracting with local child care centers to provide quality child care in addition to its Education Center, which provides quality child care services and opened in 2010. The Organization also provides other family support services.

(2) Summary of Significant Accounting Policies

(a) Basis of Presentation

On August 18, 2016, FASB issued ASU 2016-14, Not-for-Profit Entities (Topic 958) — Presentation of Financial Statements of Not-for-Profit Entities. The update addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return. The Organization has adjusted the presentation of these statements accordingly. The ASU has been applied retrospectively to all periods presented.

To ensure observance of limitations and restrictions placed on the use of resources available to the Organization, the accounts of the Organization are maintained in accordance with the principles of fund accounting. This is the procedure by which resources are classified for accounting and reporting into funds established according to their nature and purpose and in accordance with activities or objectives specified by donors. Fund balances and transactions have been classified into two classes of net assets – without donor restrictions or with donor restrictions as follows:

<u>Net assets without donor restrictions</u> — Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of the Organization's management and Board of Directors.

<u>Net assets with donor restrictions</u> – Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Notes to Financial Statements

(b) Basis of Accounting

Basis of accounting is used to describe when revenues and expenses are recognized in the accounts and reported in the financial statements.

The Organization prepares its financial statements on the accrual basis in accordance with accounting principles generally accepted in the United States of America. Assets and related revenue are recorded when earned and related liabilities and expenses are recognized as incurred.

(c) Revenue Recognition

All contributions/donations are considered available for unrestricted use unless specifically restricted by the donor. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. However, donor-restricted contributions whose restrictions are met in the same fiscal year may be reported as support without donor restrictions.

(d) Cash Equivalents

For purposes of the statement of cash flows, the Organization considers all highly liquid debt instruments purchased with original maturities of three months or less to be cash equivalents.

(e) Investments

Investments are reported at fair market value. Contributed investments are recorded at fair value on the date of the donation. Investment interest, dividends, gains and losses on sales of securities and unrealized gains are reflected in the statement of activities as unrestricted revenue except for the interest and dividends that are restricted by donor for use toward a particular purpose. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. See note 2(f) for a discussion of fair value measurements.

(f) Fair Value Measurements

Financial Accounting Standards Board Topic 820, Fair Value Measurements and Disclosures, establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to measurements involving significant unobservable inputs (Level 3 measurements).

Notes to Financial Statements

The three levels of fair value hierarchy are as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the Organization has the ability to access at the measurement date.
- Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3 inputs are unobservable inputs for the asset or liability.

The following methods and assumptions were used to estimate the fair value of each class of financial instruments:

- Cash and cash equivalents the carrying amounts, at face value or cost plus accrued interest, approximate fair value because of the short maturity and/or the market rates earned on these instruments. At June 30, 2019 and 2018, the Organization's cash and cash equivalents were held in demand and money market accounts that were Level 1 fair value assets.
- Endowment investments endowment investments, consisting of pooled funds with the Indian River Community Foundation, are valued using fair value information on the pooled funds' underlying investments, which are Level 3 investments.

(g) Promises to Give

Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at present value of their estimated future cash flows. The discount on these amounts is computed using risk-adjusted interest rates applicable to the years in which the promises are received. Amortization of the discounts is included in contribution revenue. Conditional promises to give are not included in support until the conditions are substantially met.

The Organization uses the direct charge off method to account for uncollectible promises to give. The method does not result in a material difference from the allowance method.

(h) Accounts Receivable

Accounts receivable are stated at the amount management expects to collect from outstanding balances. Management provides for uncollectible amounts through the direct charge-off method based on its assessment of the current status of individual accounts. The direct charge-off method does not result in a material difference from the allowance method.

Notes to Financial Statements

(i) Property and Equipment

The Organization capitalizes expenditures for equipment and property improvements at cost. The fair value of donated fixed assets is similarly capitalized. Depreciation is provided over the estimated useful lives of the assets, which range from 3 to 39 years, using the straight line method.

(j) Income Taxes

The Organization is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and is not a private foundation.

The Organization's income tax filings are subject to audit by various taxing authorities. The Organization's open audit periods are 2016 to 2019.

(k) Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

(l) Functional Allocation of Expenses

The Organization allocates its expenses on a functional basis among its various programs and support services. Expenses that can be identified with a specific program and support service are allocated directly according to their natural expenditure classification.

(m) Contributed Materials, Services and Facilities

Contributed materials and services are reflected in the financial statements at the fair value of the property contributed or services received. The Organization has adopted a policy of not implying a time restriction on gifts of long-lived assets and, therefore, records donated assets as increases in unrestricted net assets. The contributions of services are recognized if the services received (a) create or enhance nonfinancial assets or (b) require specialized skills that are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation.

(n) Concentrations of Credit Risk

Financial instruments that potentially subject the Organization to concentrations of credit risk consist of cash deposits in excess of insured limits. Cash balances maintained in financial institutions may at times be in excess of the FDIC limit. The Organization has not experienced any losses on such amounts and does not believe it is exposed to any significant risk with respect to such balances.

Notes to Financial Statements

(o) Prior Period Information

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended June 30, 2018, from which the summarized information was derived.

(p) Reclassifications

Certain 2018 amounts have been reclassified to conform to the 2019 presentation.

(3) Liquidity and Availability of Resources

The following represents the Organization's financial assets as of June 30, 2019 and 2018.

	<u>2019</u>	<u>2018</u>
Financial assets: Cash and cash equivalents Grants receivable Accounts receivable Endowment spending-rate distributions	\$ 500,060 528,417 124,928 17,729	570,252 57,918 78,672 11,570
Total financial assets	1,171,134	718,412
Less amounts not available to be used for general expenditures		
Financial assets available to meet general expenditures during the next twelve months	\$ <u>1,171,134</u>	<u>718,412</u>

Financial assets are available for general expenditures within one year of the balance sheet date, other than noted above. Grants receivable subject to time restrictions are considered available as they will be collected within one year.

The Organization's endowment fund policy provides for annual distributions from endowment funds to fund general operations equal to 4% of the fund's average market value over the preceding 12 quarters.

Notes to Financial Statements

(4) Endowment Investments

The Organization has engaged the Indian River Community Foundation (the Community Foundation) to accept charitable contributions on their behalf and invest those funds for a nominal administration fee. The Community Foundation maintains the investments as agent for the Organization and, accordingly, the endowment investments have been presented in the accompanying financial statements.

The Organization has adopted Florida's Uniform Prudent Management of Institutional Funds Act (UPMIFA). Accordingly, the Organization classifies amounts in its donor-restricted endowment as net assets with donor restrictions because those net assets are time restricted until the Board of Directors appropriates such amounts for expenditure. The net assets are also subjected to purpose restrictions that must be met before reclassifying those net assets to net assets without donor restrictions.

The Organization has interpreted UPMIFA as not requiring the maintenance of purchasing power of the original gift amount contributed to the endowment fund, unless a donor stipulates the contrary. As a result of this interpretation, when reviewing its donor-restricted endowment funds, the Organization considers a fund to be underwater if the fair value of the fund is less than the sum of (a) the original value of the initial and subsequent gift amounts donated to the fund and (b) any accumulations to the fund that are required to be maintained in perpetuity in accordance with the direction of the applicable donor gift instrument. The Organization has interpreted UPMIFA to permit spending from underwater funds in accordance with prudent measures required under the law. Accordingly, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The terms of the endowment agreement, which document contributor wishes
- The purposes of the Organization and the donor-restricted endowment fund
- General economic conditions
- The possible effects of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the Organization
- Current investment policies

The endowment investment objective of the Organization is to provide for the Organization's long-term principal value of the investments and to support Organization programming as budgeted and directed by the Board of Directors on an annual basis. The investment goals for the funds of the endowment are: meet the payout requirements of the endowment, provide sufficient liquidity to meet distribution requirements, and earn a reasonable return on investment. Investment goals and performance are to be computed net of investment management fees.

The Organization's policy is to withhold distributions from the endowment investments until such time as the fund has been in existence for 12 consecutive quarters or has reached an average market value of \$250,000 for two consecutive quarters, whichever is first. The Organization has established an amount available for distribution equal to 4% of the fund's average market value over the preceding 12 quarters.

Notes to Financial Statements

The following tables presents the Organization's investments that are measured at fair value on a recurring basis at June 30, 2019 and 2018.

		June 30, 2019				
	-	Level 1	Level 2	Level 3	<u>Total</u>	
Short term fixed income pool	\$	_	_	141,274	141,274	
Intermediate fixed income pool	4	_	_	94,911	94,911	
Domestic equity pool		_	_	160,913	160,913	
International equity pool		_	_	60,532	60,532	
Cash equivalents pool				77,648	77,648	
Total investments	\$			<u>535,278</u>	<u>535,278</u>	
			June 3			
	-	Level 1	June 3	0, 2018 Level 3	Total	
Short term fixed income pool	\$	Level 1			<u>Total</u> 138,298	
Short term fixed income pool Intermediate fixed income pool	\$	Level 1		Level 3	138,298 92,144	
Intermediate fixed income pool	\$	<u>Level 1</u>		<u>Level 3</u> 138,298	138,298 92,144 204,624	
	\$	Level 1		Level 3 138,298 92,144	138,298 92,144	

The following table summarizes activity in the endowment fund's Level 3 pooled funds during the year ended June 30, 2019:

	<u>2019</u>	<u>2018</u>
Balance as of beginning of year \$	511,501	199,876
Contributions received	10,000	300,000
Investment earnings during the year	25,347	11,625
Distributions to operations	<u>(11,570</u>)	
Total investments as of end of year \$	<u>535,278</u>	<u>511,501</u>

Conditional Pledges

As of June 30, 2019, the Organization has received conditional bequests and pledges for the endowment fund totaling \$405,000.

Notes to Financial Statements

(5) Assets Held for Capital Projects

Assets held for capital projects consisted of the following as of June 30, 2019 and 2018:

	<u>2019</u>	<u>2018</u>
Cash Pledges receivable, net Grants receivable – note 8	\$ 24,460 19,175 385,437	1,269 64,367 —
Total assets held for capital projects	\$ 429,072	<u>65,636</u>

Unconditional promises to give associated with the Organization's capital campaign as of June 30, 2019 and 2018 consisted of the following:

	<u>2019</u>	<u>2018</u>
Gross amounts due in: Less than one year One to five years	\$ 11,162 8,345	52,639 19,570
Total gross promises to give	19,507	72,209
Less unamortized discounts	(332)	(7,842)
Net promises to give – capital campaign	\$ <u>19,175</u>	<u>64,367</u>

Pledges receivable due within one year are recognized at net realizable value. Pledges receivable due longer than one year are discounted to the present value of estimated future cash flows using a risk-free rate of return (ranging from 1.01% to 1.89%). The Organization anticipates collection on all accounts and pledges receivable; therefore, no allowance for doubtful accounts has been established.

The Organization launched a capital campaign during the year ended June 30, 2015. As of June 30, 2019, unconditional pledges approximating \$1,460,000 have been recorded, of which \$19,175 are outstanding as pledges receivable.

Notes to Financial Statements

(6) Property and Equipment

As of June 30, 2019 and 2018, property and equipment consisted of the following:

	<u>2019</u>	<u>2018</u>
Building and improvements Leasehold improvements Furniture and equipment	\$ 30,496 1,098,284	$ \begin{array}{r} 29,251 \\ 1,077,830 \\ \underline{269,748} \\ 1,376,829 \end{array} $
Less accumulated depreciation	334,566	241,080
	\$ 1,065,454	1,135,749

Depreciation expense for the years ended June 30, 2019 and 2018 amounted to \$96,992 and \$97,761, respectively.

(7) Grants and Contracts Without Restrictions

Grants and contracts revenues without restrictions during the years ended June 30, 2019 and 2018 were as follows:

	<u>2019</u>	<u>2018</u>
Indian River County Children in Centers Indian River County Psychological Service Indian River County Professional Development Indian River County Conscious Discipline United Way of Indian River County Children in Centers Impact 100 Credentialing Program for Early Educators USDA – food services Other grants	\$ 199,997 7,520 24,300 28,426 200,000 33,074 71,689 129,595	188,476 4,400 24,300 47,141 200,000 66,926 56,850 78,162
Total	\$ <u>694,601</u>	<u>666,255</u>

Effective October 1, 2018, the Organization received notification of Indian River County awards of \$200,000 for subsidized high quality childcare, \$31,006 for conscious discipline, \$24,300 for professional development, and \$6,600 for the Psychological Service program for the year ending September 30, 2019. The Organization reflects these grant revenues as they are earned.

Effective October 1, 2017, the Organization received notification of Indian River County awards of \$190,000 for subsidized high quality childcare, \$52,960 for conscious discipline, \$24,300 for professional development, and \$6,600 for the Psychological Service program for the year ending September 30, 2018. The Organization reflects these grant revenues as they are earned.

Notes to Financial Statements

During June 2019, the Organization received a two-year notification of United Way of Indian River County award of \$193,581 for the Children in Centers program for each of the years ending June 30, 2020 and 2021, with the funding for the year ending June 30, 2021 conditional until June 2020. The Organization reflected the 2019/2020 grant award as revenues when awarded during the year ended June 30, 2019 – see note 8.

During May 2017, the Organization received a two-year notification of United Way of Indian River County award of \$200,000 for the Children in Centers program for each of the years ending June 30, 2018 and 2019, with the funding for the year ending June 30, 2019 conditional until June 2018. These grants were reimbursable grants and therefore, the Organization reflected these grant revenues as they were earned.

During April, 2017, the Organization was awarded a \$100,000 grant from Indian River Impact 100 for its Credentialing Program for Early Educators for the two-year period ending May 31, 2019. The Organization reflects these grant revenues as they are earned.

(8) Net Assets With Donor Restrictions

Net assets with donor restrictions as of June 30, 2019 and 2018 are available for the following specific purposes:

	<u>2019</u>	<u>2018</u>
Specific purpose: Capital projects Teacher sponsorship Therapy sessions Summer tuition Wellness coordinator Professional development	\$ 429,072 55,983 8,547 53 -	65,635 45,488 9,219 5,287 25,000 24,153
Passage of time: 2019/2020 operations – time restricted	570,417	_
Endowment: Original gift value to be held in perpetuity Unappropriated endowment earnings	497,110 38,168	487,110 24,391
Total	\$ <u>1,599,350</u>	<u>686,283</u>

During May 2019, the Organization received a 5-year grant providing for a total of \$1,706,290, consisting of \$385,437 for capital expenditure improvements associated with expanding its early childhood education facility projects and \$1,320,853 for program operations. During 2019, the Organization received an award of \$720,273 for the first year under the grant, providing for \$385,437 of capital expenditure funding and \$334,836 for program operations. The grant provides for certain performance measures and therefore, the Organization is expected to receive the remaining balance with grant awards of \$236,860 in 2020, \$241,402 in 2021, \$249,533 in 2022, and \$258,222 in 2023.

Notes to Financial Statements

Revenues with donor restrictions received during the years ended June 30, 2019 and 2018 were as follows:

	<u>2019</u>	<u>2018</u>
2019/2020 operations Capital projects Teacher sponsorship Wellness coordinator Professional development Conscious discipline tuition Summer tuition Classroom support Endowment contribution Endowment earnings	\$ 570,417 419,607 130,586 25,000 12,340 3,000 — — 10,000 25,347	2,816 120,133 25,000 27,390 - 13,448 5,000 - 11,625
Total	\$ <u>1,196,297</u>	<u>205,412</u>

Net assets released from donor restrictions by incurring expenses or by otherwise satisfying restrictions during the years ended June 30, 2019 and 2018 were as follows:

	<u>2018</u>	<u>2017</u>
Capital projects Teacher sponsorship Wellness coordinator Professional development Summer tuition Conscious discipline tuition Therapy capital improvements and sessions Classroom support Endowment earnings utilized	\$ 56,170 120,092 50,000 36,493 5,287 2,946 672 	255,861 119,374 39,652 59,999 8,161 — 14,550 19,600
Total	\$ <u>283,230</u>	<u>517,197</u>

(9) Leases

Effective February 2015, the Organization leased property for its child care facility and administrative offices over a 5 year period. Annual base rentals amount to \$14,596 in each of the first three years and \$29,192 in each of years four and five, plus common area maintenance charges. The lease agreement provides for a security deposit of \$7,500, which was paid in September 2014, and two additional renewal options of 5 years each.

Notes to Financial Statements

Future minimum lease payments under non-cancellable operating leases for the above facility lease and certain equipment leases as of June 30, 2019 are as follows:

2020 2021 2022	\$ 33,339 12,669 <u>1,729</u>
	\$ 47,737

Total rental expense amounted to \$49,346 and \$38,199 for the years ended June 30, 2019 and 2018, respectively.

The Organization subleases a portion of its facilities under a year-to-year lease, with an automatic renewal in November of each year, for \$1,000 per month. During each of the years ended June 30, 2019 and 2018, the Organization received sublease revenue of \$12,000.

(10) Retirement Plan

The Organization maintains a Simplified Employee Pension Plan for its eligible employees. The plan is noncontributory and the Organization may make discretionary contributions to the plan for its employees. During the years ended June 30, 2019 and 2018, the Organization contributed \$8,113 and \$8,264, respectively, to the plan.

In addition, the Organization maintains a 403(b) Tax Deferred Annuity plan for eligible employees wherein employees may make deferral contributions to the plan. The Organization makes no contributions to this plan.

(11) Subsequent Events

In preparing these financial statements, management has evaluated subsequent events and transactions for potential disclosure through October 16, 2019, the date the financial statements were available to be issued.

Effective September 1, 2019, the Organization entered into a lease to expand its early childhood education facility, that provides for base annual lease payments totaling \$5,000 for each of the two years ending August 31, 2021, \$5,150 for each of the five years ending August 31, 2026, and \$8,575 for each of the five years ending August 31, 2031, plus common area maintenance costs.

Effective October 1, 2019, the Organization received notification of Indian River County awards of \$225,000 for subsidized high quality childcare, \$100,000 for professional development, and \$6,600 for the Psychological Service program for the year ending September 30, 2020.

Effective October 1, 2019, the Organization received notification of Indian River County Hospital District grant award of \$73,522 for a wellness and early intervention program for the year ending September 30, 2020.